

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

June 30, 2009
FINAL

| | | |
|--|---------------|------------------------------------|
| Proceeds to Iowa Plan | | \$170,318,439 |
| Proceeds to CLEAN fund | | \$35,894,355 |
| Proceeds to Special Appropriations | | 13,773,572 |
| Proceeds to Gambler's Treatment Program | | |
| Prior to Fiscal Year 2009 | \$14,513,071 | |
| Fiscal Year 2009 | | |
| Transferred | 904,973 | |
| Payable | 314,164 | |
| | <hr/> | 15,732,208 |
| Proceeds to the State General Fund: | | |
| Prior to Fiscal Year 2009 | \$895,703,116 | |
| Fiscal Year 2009 | | |
| Transferred | 41,110,477 | |
| Payable | 15,440,315 | |
| | <hr/> | 952,253,908 |
| Proceeds to the Veterans Trust Fund: | | |
| Prior to Fiscal Year 2009 | \$0 | |
| Fiscal Year 2009 | | |
| Transferred | 2,378,009 | |
| Payable | 405,368 | |
| | <hr/> | 2,783,377 |
| Total | | <hr/> <hr/> \$1,190,755,859 |

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED JUNE 30, 2009
FINAL

| | <u>Month ended June 30, 2009</u> | <u>Month ended June 30, 2008</u> | <u>Year-to-date June 30, 2009</u> | <u>Year-to-date June 30, 2008</u> |
|-----------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|
| OPERATING REVENUES | | | | |
| Instant ticket sales | \$10,942,840 | \$10,957,735 | \$136,268,555 | \$137,917,848 |
| Pick 3 sales | \$528,715 | 512,882 | 6,534,765 | 6,373,362 |
| Powerball sales | \$3,831,770 | 3,612,459 | 58,220,203 | 63,761,024 |
| Hot Lotto sales | \$1,209,067 | 792,030 | 14,329,610 | 11,724,416 |
| Raffle sales | \$0 | 1,425,460 | 0 | 1,425,460 |
| Pick 4 sales | \$206,157 | 179,818 | 2,555,237 | 2,315,469 |
| \$100,000 Cash Game sales | \$327,362 | 321,602 | 4,113,307 | 4,291,933 |
| Pull-tab sales | \$1,812,794 | 1,682,324 | 21,315,424 | 21,407,956 |
| Application fees | \$200 | 425 | 3,680 | 5,150 |
| Other revenue | \$20,038 | 7,953 | 65,449 | 47,962 |
| Total operating revenues | 18,878,943 | 19,492,688 | 243,406,230 | 249,270,580 |
| OPERATING EXPENSES | | | | |
| Instant Prize expense | 6,164,628 | 6,077,414 | 81,846,620 | 85,907,684 |
| Pick 3 prize expense | 312,019 | 304,429 | 3,834,735 | 3,763,710 |
| Powerball prize expense | 1,853,035 | 1,743,013 | 28,118,140 | 30,749,779 |
| Hot Lotto prize expense | 592,804 | 379,029 | 7,015,713 | 5,668,710 |
| Raffle prize expense | 0 | 1,200,000 | (10,500) | 1,200,000 |
| Pick 4 prize expense | 108,607 | 106,830 | 1,473,587 | 1,352,661 |
| \$100,000 Cash Game prize expense | 154,282 | 151,724 | 2,271,476 | 2,525,366 |
| Pull-tab prize expense | 1,138,561 | 1,055,327 | 13,389,649 | 13,397,429 |
| Promotional prize expense | 8,326 | 7,059 | 485,921 | 104,236 |
| Advertising/Publicity | 625,748 | 688,433 | 7,007,617 | 7,307,529 |
| Retailer compensation expense | 1,250,143 | 1,247,749 | 15,298,641 | 15,650,431 |
| Ticket expense | 190,282 | 218,871 | 2,674,067 | 2,444,025 |
| Vendor compensation expense | 615,428 | 608,057 | 7,796,934 | 7,823,721 |
| Administrative Payroll | 871,977 | 1,439,010 | 8,759,206 | 9,435,111 |
| Travel | 32,468 | 40,829 | 404,876 | 443,445 |
| Supplies | 16,322 | 4,547 | 110,739 | 107,592 |
| Printing | 2,500 | 1,760 | 9,582 | 17,737 |
| Postage | 1,145 | 1,400 | 4,718 | 4,528 |
| Communications | 52,668 | 59,758 | 568,096 | 574,029 |
| Rentals | 25,572 | 25,069 | 290,254 | 277,173 |
| Utilities | 5,687 | 5,233 | 103,240 | 114,292 |
| Professional fees | 8,859 | 70,694 | 121,965 | 144,953 |
| Vending machine maintenance | 40,754 | 41,021 | 489,809 | 492,495 |
| Outside services and repairs | (26,519) | 34,564 | 197,386 | 264,151 |
| Data processing | 3,204 | 3,071 | 40,929 | 37,998 |
| Equipment | 55,306 | 10,987 | 204,598 | 155,425 |
| Reimbursement to other | 0 | | | |
| state agencies | 68,418 | 50,684 | 435,976 | 500,235 |
| Depreciation | 121,317 | 117,676 | 1,403,051 | 1,407,901 |
| Other | (29,542) | (24,176) | 132,141 | 129,169 |
| MUSL administrative expense | 0 | 0 | 0 | 0 |
| Total operating expenses | 14,263,999 | 15,670,062 | 184,479,166 | 192,001,515 |

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED JUNE 30, 2009
FINAL

| | <u>Month ended June 30, 2009</u> | <u>Month ended June 30, 2008</u> | <u>Year-to-date June 30, 2009</u> | <u>Year-to-date June 30, 2008</u> |
|----------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|
| Operating income (loss) | 4,614,944 | 3,822,626 | 58,927,064 | 57,269,065 |
| Interest income | 45,488 | 128,432 | 421,090 | 699,922 |
| Interest expense | (3,831) | (4,105) | (48,986) | (109,467) |
| Income before transfers | 4,656,601 | 3,946,953 | 59,299,168 | 57,859,520 |
| Transfers to: | | | | |
| Gambler's Treatment Program | (94,691) | (98,238) | (1,219,137) | (1,249,853) |
| Veterans Trust Fund | (93,294) | 0 | (2,783,377) | 0 |
| State General Fund | (4,601,848) | (3,870,116) | (56,550,792) | (55,296,265) |
| Total Transfers | (4,789,833) | (3,968,354) | (60,553,306) | (56,546,118) |
| Change in net assets | (133,232) | (21,401) | (1,254,138) | 1,313,402 |
| Net assets, beginning of period | 4,546,875 | 5,689,182 | 5,667,781 | 4,354,379 |
| Net assets, end of period | \$4,413,643 | \$5,667,781 | \$4,413,643 | \$5,667,781 |