

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

September 30, 2009

| | | |
|--|---------------|------------------------------------|
| Proceeds to Iowa Plan | | \$170,318,439 |
| Proceeds to CLEAN fund | | \$35,894,355 |
| Proceeds to Special Appropriations | | \$13,773,572 |
| Proceeds to Gambler's Treatment Program | | 15,732,208 |
| Proceeds to the State General Fund: | | |
| Prior to Fiscal Year 2010 | \$952,253,908 | |
| Fiscal Year 2010 | | |
| Transferred | 0 | |
| Payable | 13,507,123 | |
| | <hr/> | 965,761,031 |
| Proceeds to the Veterans Trust Fund: | | |
| Prior to Fiscal Year 2010 | \$2,783,377 | |
| Fiscal Year 2010 | | |
| Transferred | 0 | |
| Payable | 822,825 | |
| | <hr/> | <hr/> |
| | | 3,606,202 |
| Total | | <hr/> \$1,205,085,807 <hr/> |

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED SEPTEMBER 30, 2009

| | <u>Month ended September 30, 2009</u> | <u>Month ended September 30, 2008</u> | <u>Year-to-date September 30, 2009</u> | <u>Year-to-date September 30, 2008</u> |
|-----------------------------------|---|---|--|--|
| OPERATING REVENUES | | | | |
| Instant-scratch ticket sales | \$9,958,326 | \$9,884,537 | \$31,231,327 | \$30,828,107 |
| Pick 3 sales | 537,059 | 512,213 | 1,635,120 | 1,579,598 |
| Powerball sales | 5,703,697 | 6,372,470 | 17,104,489 | 14,886,577 |
| Hot Lotto sales | 1,147,088 | 1,482,061 | 4,309,828 | 3,457,771 |
| Pick 4 sales | 214,791 | 191,974 | 628,253 | 601,915 |
| \$100,000 Cash Game sales | 344,882 | 329,875 | 1,027,847 | 1,015,221 |
| Pull-tab sales | 1,708,772 | 1,813,678 | 5,003,327 | 5,482,568 |
| Application fees | 475 | 330 | 1,050 | 1,055 |
| Other revenue | 785 | 240 | 3,415 | 990 |
| Total operating revenues | 19,615,875 | 20,587,378 | 60,944,656 | 57,853,802 |
| OPERATING EXPENSES | | | | |
| Scratch ticket prize expense | 6,382,946 | 6,384,479 | 19,799,366 | 18,606,512 |
| Pick 3 prize expense | 315,575 | 291,347 | 965,142 | 923,978 |
| Powerball prize expense | 2,752,619 | 3,117,963 | 8,327,418 | 7,150,031 |
| Hot Lotto prize expense | 546,758 | 729,879 | 2,100,827 | 1,693,767 |
| Raffle Prize Expense | 0 | (10,500) | 0 | (10,500) |
| Pick 4 prize expense | 126,970 | 113,219 | 357,605 | 353,629 |
| \$100,000 Cash Game prize expense | 248,915 | 155,097 | 608,562 | 477,790 |
| Pull-tab prize expense | 1,075,564 | 1,137,881 | 3,139,286 | 3,441,725 |
| Promotional prize expense | 8,345 | 105,336 | 54,173 | 226,892 |
| Advertising/publicity | 562,770 | 681,900 | 1,718,650 | 1,831,697 |
| Retailer compensation expense | 1,210,432 | 1,307,415 | 3,765,490 | 3,605,281 |
| Ticket expense | 182,273 | 181,750 | 609,282 | 603,328 |
| Vendor compensation expense | 623,405 | 665,124 | 1,948,186 | 1,826,267 |
| Administrative payroll | 663,742 | 770,219 | 2,123,956 | 2,251,191 |
| Travel | 22,242 | 43,948 | 83,136 | 136,995 |
| Supplies | 6,394 | 5,991 | 40,087 | 31,313 |
| Printing | 450 | 336 | 5,708 | 1,214 |
| Postage | 424 | 65 | 1,372 | 66 |
| Communications | 52,038 | 52,445 | 141,916 | 142,529 |
| Rentals | 23,592 | 22,706 | 70,817 | 67,455 |
| Utilities | 7,195 | 5,884 | 18,671 | 19,073 |
| Professional fees | 20,275 | 8,427 | 36,694 | 30,203 |
| Vending machine maintenance | 39,502 | 40,825 | 122,181 | 122,563 |
| Outside services and repairs | 17,519 | 18,928 | 33,854 | 41,523 |
| Data processing | 3,075 | 3,198 | 9,895 | 9,868 |
| Equipment | 33,780 | 12,351 | 58,547 | 24,556 |
| Reimbursement to other | | | | |

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED SEPTEMBER 30, 2009

| | <u>Month ended September 30, 2009</u> | <u>Month ended September 30, 2008</u> | <u>Year-to-date September 30, 2009</u> | <u>Year-to-date September 30, 2008</u> |
|---------------------------------|---|---|--|--|
| state agencies | 41,734 | 29,941 | 99,127 | 90,063 |
| Depreciation | 114,942 | 114,677 | 349,911 | 345,883 |
| Other | 24,483 | 14,350 | 46,502 | 39,176 |
| Total operating expenses | 15,107,959 | 16,005,181 | 46,636,361 | 44,084,068 |
| | | | | |
| Operating income (loss) | 4,507,916 | 4,582,197 | 14,308,295 | 13,769,734 |

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED SEPTEMBER 30, 2009

| | <u>Month ended September 30, 2009</u> | <u>Month ended September 30, 2008</u> | <u>Year-to-date September 30, 2009</u> | <u>Year-to-date September 30, 2008</u> |
|--------------------------------------|---|---|--|--|
| Interest Income | 22,391 | 53,446 | 40,970 | 90,144 |
| Interest expense | (3,831) | (4,105) | (11,494) | (12,315) |
| Income before transfers | 4,526,476 | 4,631,538 | 14,337,771 | 13,847,563 |
| Transfer to: | | | | |
| Gambler's Treatment Program | 0 | (103,151) | 0 | (289,493) |
| Veterans Trust Fund | (211,064) | (296,863) | (822,825) | (992,773) |
| State General Fund | (4,347,444) | (4,151,258) | (13,507,123) | (12,773,996) |
| | <u>(4,558,508)</u> | <u>(4,551,272)</u> | <u>(14,329,948)</u> | <u>(14,056,262)</u> |
| Change in net assets | (32,032) | 80,266 | 7,823 | (208,699) |
| Net assets, beginning of period | <u>4,453,498</u> | <u>5,378,816</u> | <u>4,413,643</u> | <u>5,667,781</u> |
| Net assets, end of period | <u><u>\$4,421,466</u></u> | <u><u>\$5,459,082</u></u> | <u><u>\$4,421,466</u></u> | <u><u>\$5,459,082</u></u> |