

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**For the One Month Ending Saturday, July 31, 2021**

	Month ended 7/31/2021	Month ended 7/31/2020
Operating revenues:		
Instant-scratch ticket sales	\$ 24,775,049.00	\$ 25,387,139.00
InstaPlay sales	1,699,331.00	2,618,685.00
Pick 3 sales	794,110.50	821,562.00
Powerball sales	3,295,095.00	2,827,612.00
Mega Millions Sales	1,632,550.00	1,511,335.00
Pick 4 sales	475,495.00	499,005.50
Lucky for Life sales	549,818.00	483,588.00
Lotto America sales	560,703.00	561,880.00
Pull-tab sales	1,023,311.51	1,166,731.99
Application fees	175.00	275.00
Other	570.73	505.90
Total operating revenues	34,806,208.74	35,878,319.39
Operating expenses:		
Scratch ticket prizes	16,625,192.00	15,923,324.00
InstaPlay prizes	1,119,428.19	1,973,669.96
Pick 3 prizes	476,466.30	492,937.20
Powerball prizes	1,648,059.00	1,413,875.00
Mega Millions prizes	816,275.00	755,667.50
Pick 4 prizes	285,297.00	299,403.30
Lucky for Life prizes	323,109.94	287,412.00
Lotto America prizes	280,351.50	280,940.00
Pull-tab prizes	638,292.16	726,766.57
Advertising/publicity	626,585.71	480,261.74
Retailer compensation expense	2,273,409.03	2,347,728.96
Ticket expense	238,976.63	261,724.62
Vendor compensation expense	514,014.15	503,852.74
Salary and benefits	853,984.65	874,514.26
Travel	19,322.55	10,168.76
Supplies	16,528.94	7,674.08
Printing	-	168.00
Postage	255.43	333.12
Communications	13,112.54	13,354.60
Rentals	16,817.00	26,609.13
Utilities	8,820.57	8,369.11
Professional fees	8,617.85	8,446.50
Vending machine maintenance	21,840.00	21,504.00
Outside services and repairs	70,368.65	66,600.96
Data processing	10,531.03	10,499.30
Equipment	5,915.99	20,049.65
Reimbursement to other state agencies	36,053.33	29,761.41
Depreciation	38,494.59	36,322.88
Other	4,124.83	4,338.03
MUSL/Lotto administrative expense	2,665.86	10,056.38
Total operating expenses	26,992,910.42	26,896,333.76
Operating income	7,813,298.32	8,981,985.63
Non-operating revenue (expenses):		
Proceeds to state causes	(7,924,582.47)	(9,181,923.63)
Net non-operating revenues (expenses)	(7,924,582.47)	(9,181,923.63)
Change in net position	(111,284.15)	(199,938.00)
Net position beginning of period	4,443,538.31	4,249,354.11
Net position end of period	4,332,254.16	4,049,416.11