

IOWA LOTTERY AUTHORITY
Statement of Revenues, Expenses and Changes in Net Position
For the One Month Ending Sunday, July 31, 2022

	Month ended 7/31/2022	Month ended 7/31/2021	Year-to-date 7/31/2022	Year-to-date 7/31/2021
Operating revenues:				
Instant-scratch ticket sales	\$21,887,384.00	\$24,775,049.00	\$21,887,384.00	\$24,775,049.00
InstaPlay sales	2,219,150.00	1,699,331.00	2,219,150.00	1,699,331.00
Pick 3 sales	803,569.00	794,110.50	803,569.00	794,110.50
Powerball sales	3,651,551.50	3,295,095.00	3,651,551.50	3,295,095.00
Mega Millions Sales	12,673,730.00	1,632,550.00	12,673,730.00	1,632,550.00
Pick 4 sales	500,982.00	475,495.00	500,982.00	475,495.00
Lucky for Life sales	721,802.00	549,818.00	721,802.00	549,818.00
Lotto America sales	800,229.00	560,703.00	800,229.00	560,703.00
Pull-tab sales	979,695.00	1,023,311.51	979,695.00	1,023,311.51
Application fees	450.00	175.00	450.00	175.00
Other	608.18	570.73	608.18	570.73
Total operating revenues	<u>44,239,150.68</u>	<u>34,806,208.74</u>	<u>44,239,150.68</u>	<u>34,806,208.74</u>
Operating expenses:				
Scratch ticket prizes	14,762,745.00	16,625,192.00	14,762,745.00	16,625,192.00
InstaPlay prizes	1,728,400.26	1,119,428.19	1,728,400.26	1,119,428.19
Pick 3 prizes	482,141.40	476,466.30	482,141.40	476,466.30
Powerball prizes	1,829,772.50	1,648,059.00	1,829,772.50	1,648,059.00
Mega Millions prizes	6,336,865.00	816,275.00	6,336,865.00	816,275.00
Pick 4 prizes	324,360.10	285,297.00	324,360.10	285,297.00
Lucky for Life prizes	428,992.23	323,109.94	428,992.23	323,109.94
Lotto America prizes	400,114.50	280,351.50	400,114.50	280,351.50
Pull-tab prizes	623,051.50	638,292.16	623,051.50	638,292.16
Advertising/publicity	965,575.30	626,585.71	965,575.30	626,585.71
Retailer compensation expense	2,860,691.15	2,273,409.03	2,860,691.15	2,273,409.03
Ticket expense	243,638.59	238,976.63	243,638.59	238,976.63
Vendor compensation expense	670,087.49	514,014.15	670,087.49	514,014.15
Salary and benefits	822,665.81	853,984.65	822,665.81	853,984.65
Travel	37,291.01	19,322.55	37,291.01	19,322.55
Supplies	4,695.01	16,528.94	4,695.01	16,528.94
Printing	40.00	-	40.00	-
Postage	426.22	255.43	426.22	255.43
Communications	13,605.21	13,112.54	13,605.21	13,112.54
Rentals	25,498.45	16,817.00	25,498.45	16,817.00
Utilities	9,452.76	8,820.57	9,452.76	8,820.57
Professional fees	7,577.00	8,617.85	7,577.00	8,617.85
Vending machine maintenance	22,848.00	21,840.00	22,848.00	21,840.00
Outside services and repairs	107,998.16	70,368.65	107,998.16	70,368.65
Data processing	12,512.01	10,531.03	12,512.01	10,531.03
Equipment	91.96	5,915.99	91.96	5,915.99
Reimbursement to other state agencies	35,121.56	36,053.33	35,121.56	36,053.33
Depreciation	49,308.92	38,494.59	49,308.92	38,494.59
Other	13,904.52	4,124.83	13,904.52	4,124.83
MUSL/Lotto administrative expense	8,777.45	2,665.86	8,777.45	2,665.86
Total operating expenses	<u>32,828,249.07</u>	<u>26,992,910.42</u>	<u>32,828,249.07</u>	<u>26,992,910.42</u>
Operating income	<u>11,410,901.61</u>	<u>7,813,298.32</u>	<u>11,410,901.61</u>	<u>7,813,298.32</u>
Non-operating revenue (expenses):				
Proceeds to state causes	(11,122,326.09)	(7,924,582.47)	(11,122,326.09)	(7,924,582.47)
Net non-operating revenues (expenses)	<u>(11,122,326.09)</u>	<u>(7,924,582.47)</u>	<u>(11,122,326.09)</u>	<u>(7,924,582.47)</u>
Change in net position	288,575.52	(111,284.15)	288,575.52	(111,284.15)
Net position beginning of period	5,594,996.29	4,401,549.55	5,594,996.29	4,401,549.55
Net position end of period	<u>5,883,571.81</u>	<u>4,290,265.40</u>	<u>5,883,571.81</u>	<u>4,290,265.40</u>