

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**For the Eleven Months Ending Tuesday, May 31, 2022**

	Month ended 5/31/2022	Month ended 5/31/2021	Year-to-date 5/31/2022	Year-to-date 5/31/2021
<b>Operating revenues:</b>				
Instant-scratch ticket sales	\$ 24,175,949.00	\$ 29,309,926.00	\$ 270,864,245.45	\$ 290,833,256.00
InstaPlay sales	1,854,826.00	1,976,183.00	21,373,510.00	22,049,304.00
Pick 3 sales	780,974.50	833,535.00	8,542,546.00	8,744,573.00
Powerball sales	2,939,731.50	3,564,285.00	49,052,198.00	40,418,042.50
Mega Millions Sales	1,520,027.00	3,219,738.00	18,601,442.00	27,601,765.00
Pick 4 sales	485,552.00	484,661.00	5,141,614.00	5,006,330.00
Lucky for Life sales	703,658.00	481,674.00	7,400,348.00	5,134,102.00
Lotto America sales	650,132.00	601,896.00	6,292,279.00	5,806,095.00
Pull-tab sales	1,058,622.00	1,116,811.16	11,636,614.83	11,590,282.26
Application fees	375.00	225.00	5,050.00	4,200.00
Other	293.86	1,355.28	12,281.81	5,387.04
Total operating revenues	<u>34,170,140.86</u>	<u>41,590,289.44</u>	<u>398,922,129.09</u>	<u>417,193,336.80</u>
<b>Operating expenses:</b>				
Scratch ticket prizes	15,799,852.00	19,102,125.34	180,729,307.20	193,942,519.57
InstaPlay prizes	1,340,478.68	1,540,362.78	15,652,759.66	16,187,195.52
Pick 3 prizes	468,584.70	500,121.00	5,125,527.60	5,289,446.20
Powerball prizes	1,470,788.00	1,782,204.00	24,533,755.50	20,209,700.50
Mega Millions prizes	765,963.46	1,609,869.00	9,298,876.30	13,800,882.50
Pick 4 prizes	291,331.20	290,796.60	3,084,968.40	3,003,798.00
Lucky for Life prizes	418,208.57	286,273.00	4,394,615.19	3,284,904.04
Lotto America prizes	325,066.00	300,948.00	3,146,139.50	2,903,047.50
Pull-tab prizes	658,698.13	699,704.72	7,260,145.34	7,243,231.18
Advertising/publicity	776,560.73	535,049.26	7,754,615.22	6,439,436.02
Retailer compensation expense	2,239,524.34	2,734,422.82	26,063,280.43	27,373,735.64
Ticket expense	137,742.15	345,318.78	3,055,317.85	3,303,093.54
Vendor compensation expense	526,839.35	564,153.95	6,110,890.21	5,755,973.61
Salary and benefits	862,862.23	850,220.25	9,674,285.01	9,735,687.04
Travel	25,687.19	29,729.98	255,395.47	172,529.63
Supplies	11,541.12	12,505.11	108,852.07	101,127.95
Printing	377.50	-	4,571.17	1,891.27
Postage	299.55	332.34	9,938.25	6,991.76
Communications	14,429.81	13,766.31	166,328.47	153,140.81
Rentals	17,796.00	23,950.12	195,868.31	279,555.18
Utilities	5,669.70	6,088.73	83,097.59	81,084.12
Professional fees	8,241.00	10,939.64	92,693.78	109,710.33
Vending machine maintenance	22,848.00	21,840.00	248,304.00	239,326.25
Outside services and repairs	90,062.37	82,943.22	1,189,515.67	794,112.41
Data processing	10,714.99	10,712.02	118,271.36	117,992.62
Equipment	36,498.60	157,462.71	374,869.95	472,090.71
Reimbursement to other state agencies	35,836.78	61,774.10	450,691.58	419,334.49
Depreciation	46,821.13	38,558.57	477,928.74	418,156.44
Other	9,622.07	4,170.27	62,795.03	48,942.34
MUSL/Lotto administrative expense	2,536.32	712.23	28,965.96	8,232.71
Total operating expenses	<u>26,421,481.67</u>	<u>31,617,054.85</u>	<u>309,752,570.81</u>	<u>321,896,869.88</u>
Operating income	<u>7,748,659.19</u>	<u>9,973,234.59</u>	<u>89,169,558.28</u>	<u>95,296,466.92</u>
<b>Non-operating revenue (expenses):</b>				
Proceeds to state causes	(7,510,303.59)	(9,991,764.36)	(89,715,538.02)	(94,944,480.24)
Interest income	7,101.52	4,579.01	47,825.44	55,025.26
Gain (Loss) on disposal of capital assets	-	-	38,672.00	18,400.00
Net non-operating revenues (expenses)	<u>(7,503,202.07)</u>	<u>(9,987,185.35)</u>	<u>(89,629,040.58)</u>	<u>(94,871,054.98)</u>
Change in net position	245,457.12	(13,950.76)	(459,482.30)	425,411.94
Net position beginning of period	3,696,610.13	4,688,716.81	4,401,549.55	4,249,354.11
Net position end of period	<u>3,942,067.25</u>	<u>4,674,766.05</u>	<u>3,942,067.25</u>	<u>4,674,766.05</u>